

# PHOENIX, ALTIRIS & SYMANTEC: A POWERFUL TRINITY

Phoenix Software is now an Altiris Gold Partner »

**A**pril 2007 saw Altiris become part of Symantec, combining its endpoint management capabilities with the security and backup expertise of Symantec to deliver a unique set of solutions to the market.

With the Altiris acquisition, Symantec is now the clear leader in security and client management solutions and as such Phoenix has made a strategic move to align itself with the Altiris technology as a Gold Partner.

## ABOUT ALTIRIS

Altiris was founded in 1998, although its roots first appeared in the early 1990s as a pioneer in system deployment and configuration.

Altiris technology has been recognised by some of the most respected international companies, including Hewlett-Packard, Dell, IBM, Intel, Microsoft and Cisco. For more than six years, Altiris has partnered with these companies and others to innovate solutions that help customers reduce the overall cost of securing and managing their IT assets.

Altiris service-oriented management solutions provide a modular and futureproof approach to managing highly diverse and widely distributed IT infrastructures. They are open solutions that enable lifecycle integration of client, handheld, server, network and other IT assets with audit-ready security and automated operation.

Altiris solutions snap directly into the Altiris service-oriented architecture, enabling fast, cost-effective IT asset lifecycle management from desktop to the data centre. They are organised into these solution families:

- Asset & Configuration Management Database (CMDB)
- Client & Mobile
- Security & Compliance
- Server & Infrastructure
- Service Desk

Here's a brief look at a couple of key Altiris solutions:

### Altiris Total Management Suite

Altiris Total Management Suite software is the industry's most comprehensive suite of IT lifecycle automation solutions designed to help IT organisations manage, secure and support all IT assets, promoting effective service delivery. With Total Management Suite you can reduce operational costs, increase operational efficiencies, set the foundation for future growth and align IT with business priorities.

### Reduce Consoles, Costs and Complexity

More than 70% of the cost of IT is consumed in the management of technology after it is purchased. Total Management Suite dramatically reduces the cost of owning, operating, securing and supporting desktops, notebooks, servers and handheld devices by automating management tasks throughout their lifecycles.

The suite is a heterogeneous, integrated management solution designed to help your organisation address business issues such as security, compliance, unnecessary costs and IT change management.

### Key Features & Benefits

- Reduce service delivery costs and increase quality of service
- Gain visibility into and control over IT resources
- Automate manual processes
- Increase system security posture
- Standardise and consolidate
- Reduce imaging, deployment and migration time
- Lower total cost of owning corporate IT assets

### Total Management Suite Can Help You

The bottom line is this: Total Management Suite helps reduce the cost and complexity of IT asset management and ownership and helps you get there as painlessly as possible.

The suite combines the best solutions Altiris has to offer into a single suite with a great price to match, helping you to automate your IT lifecycle management processes, including client and mobile, server and infrastructure, service and asset, and security and compliance management.

Total Management Suite includes:

- **Altiris Service & Asset Management Suite** – this software combines enterprise service and IT asset



ALTIRIS: NOW PART OF SYMANTEC



**WHAT  
MAKES  
ALTIRIS  
UNIQUE?**

- Lifecycle integration for client, server, security, service and asset
- Single, unified CMDB
- Flexible, scalable, open service-oriented architecture
- Deep integration for hardware-specific manageability
- Extraordinary automation due to industry-leading integration capabilities
- Price-value leader

management disciplines into a single, unified CMDB and asset repository, helping you determine asset TCO and achieve the highest level of service

- **Altiris Client Management Suite** – this software enables administrators to deploy, manage and troubleshoot systems from virtually anywhere
- **Altiris Server Management Suite** – this software provides a comprehensive solution for managing business-critical servers and operations in your environment

**Altiris Software Virtualization Solution Professional**

Altiris Software Virtualization Solution Professional software is a revolutionary approach to software management.

By placing applications and data into managed units called Virtual Software Packages, Software

Virtualization Solution Professional allows you to instantly activate, deactivate or reset applications and to completely avoid conflicts between applications, without altering the base Windows installation. Application streaming provides the on-demand delivery mechanism that leverages the power of Software Virtualization Solution Professional to enable the real-time infrastructure.

**Eliminate Application Conflicts**

Software Virtualization Solution Professional ensures applications use correct files and registry settings, without modifying the OS and without interfering with other applications.

This software management solution allows you to host multiple versions of an application on the same system without conflicts between older and newer files. You can easily activate or deactivate your applications based on need by sending a single command to the client systems.

**Software Virtualization Solution**

Professional integrates with Altiris extensible management architecture (EMA), so you benefit from native integration with Altiris' award-winning service, asset and systems management solutions. EMA makes it easy to extend capabilities as your organisation grows and your business needs change.

**Key Features & Benefits**

- Eliminate application conflicts
- Instantly repair damaged applications
- Significantly reduce testing time for application rollouts
- On-demand application delivery

**FIND OUT MORE**

For further information and pricing, contact your Phoenix Account Manager on **0845 265 1265** or email [info@phoenixs.co.uk](mailto:info@phoenixs.co.uk)