

PHOENIX SOFTWARE & SYMANTEC

Phoenix Software is one of UK's most highly-accredited value-added resellers for security, virtualisation, storage, archiving and Software Asset Management

As a Symantec Specialist Partner, Phoenix Software has more than 13 years' experience in specifying, supplying and deploying Symantec projects. Named Symantec Public Sector Partner of the Year in 2011, we provide expert Symantec consulting and implementation services for security, backup, archiving and lifecycle management products to all market sectors. Additionally, as a member of the Symantec Technical Assistance Partner Programme, Phoenix Software is also able to offer first-class technical support to Symantec end users.

Commenting on the Phoenix value, Glenn Graham, Channel Manager, Symantec UK said:

"As a Specialist Solutions and Consultancy Partner, Phoenix Software is able to offer end users first class advice, consultancy and support around Symantec's portfolio of world-class solutions. This is a great achievement and ensures that end users can have total confidence when working with Phoenix Software on anything from software licensing provision through to the deployment of complex enterprise-wide projects."

OUR SYMANTEC PORTFOLIO

With some of the industry's highest accreditations and experience for value-added services, Phoenix has a world-class Symantec portfolio to offer:

CATEGORY	SKILL SET	SYMANTEC CAPABILITY
Security	<ul style="list-style-type: none"> Network Server Remote Access Endpoint Encryption 	Endpoint Management Solution Specialisation Symantec Endpoint Protection Symantec Protection Suite
Infrastructure	<ul style="list-style-type: none"> Directory LAN Communications Network Management & Service Desk Delivery 	Endpoint Management Solution Specialisation Symantec Endpoint Management Suite
Virtualisation	<ul style="list-style-type: none"> Server Virtualisation Desktop Virtualisation Application Virtualisation 	Endpoint Management Solution Specialisation Symantec Endpoint Management Suite Symantec Backup Exec Symantec NetBackup Symantec Endpoint Protection
Data Protection	<ul style="list-style-type: none"> Storage Area Networks (SAN) Failover, DR & Replication Backup 	Data Protection Solution Specialisation - Coming Soon Symantec Backup Exec Symantec NetBackup
Archiving & eDiscovery	<ul style="list-style-type: none"> Business Productivity Exchange Information Management & Retention 	Archiving & eDiscovery Solution Specialisation Symantec Enterprise Vault
Help Desk & Support	Support Contracts <ul style="list-style-type: none"> Incident-based Server-based Health Checks <ul style="list-style-type: none"> Active Directory Exchange Symantec/Altiris Enterprise Vault Symantec Endpoint Protection And many more ... 	A member of the Symantec Technical Assistance Partner Programme. This allows us to provide the highest level of assistance by utilising Symantec's technical expertise.
Project Management	Phoenix Software is an accredited PRINCE2 practitioner and can provide Project Management Services based on this professional standard	Phoenix has successfully delivered scores of Symantec projects both with Symantec Consultancy Services and independently
IT & Software Asset Management	Phoenix Software delivers the core processes required for managing software assets from purchase, to upgrade and beyond. In addition, we are authors of the leading licence management solution, License Dashboard™ License Manager	A member of the Symantec Software Asset Management Programme

THE PHOENIX VALUE



Phoenix customers look to us for advice around appropriate technology choices, capacity planning for virtualisation and storage at both the server and desktop level. We also offer proof of concept and pilot projects prior to an implementation, as well as comprehensive business case preparation that facilitates a clear appraisal of the investment and the potential savings that can be made.

Stephen Waugh, Associate Director at Phoenix said:

"Phoenix aims to work in a flexible and complementary way, accommodating the requirements of customers' IT teams - sometimes only working at initiation/ critical project stages, or sometimes fully taking on a project. It is all dependent upon the customer's needs, resources and skills in a particular area - the Phoenix aim is always to ensure customers get the right mix of expertise and advice when they need it."

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FIND OUT MORE

Further information on Phoenix skills and capabilities around Symantec products, technologies and services, as well as a wealth of customer testimonials and case studies can be found at:

www.phoenixs.co.uk/symantec-cs