



Focus Service Portal

Your flexible reporting and analysis solution – now with an Azure usage and billing dashboard

Software drives business and your Software Asset Management (SAM) data underpins your entire organisation, with multiple stakeholders now having significant interest or direct responsibility for the management and control of IT assets.

Against this background, it is not surprising that the demand for reports relevant to numerous departments has risen significantly, as organisations seek to ensure they are capturing and communicating the relevant financial, security and compliance information to the appropriate people.

Why choose the Focus Service Portal?

The Focus Service Portal is ideal for any organisation where there is a need to share information across multiple departments (finance, procurement, IT, compliance etc.) and across a variety of users (Finance Director, Procurement Manager, SAM Manager etc.).

Empowering all associated major stakeholders with relevant SAM information, therefore, can benefit your organisation by improving cross departmental collaboration resulting in improved asset governance and enhanced control throughout the software asset lifecycle. This can result in proactive compliance management and improved return on software investments.

The Focus Service Portal (FSP) is a flexible reporting and analysis solution, utilising Qlik Sense technologies, enabling cross platform data visualisation and discovery. FSP provides simple navigation, starting from customised tiles through to flexible dashboards and down to the detailed report information. Dashboards include inventory coverage, contracts and entitlement, software surplus, compliance and risk - all displaying the information needed to make informed decisions.



Make it Personal

You have the option to personalise your 'My Dashboard' workspace, pinning and customising tiles linked to your filtered dashboards, giving you exactly the information you need at the touch of a few buttons.

Once you have pinned custom tiles to your 'My Dashboard', you will see single metric providing a high-level overview of the summarised information. Clicking on the tiles takes you to the Qlik Sense-powered dashboard enabling you to explore the data visually. From a dashboard, you can drill down one level further to see the detailed information that is driving this information.

Close to the graphs or images that display your asset information is the option to drill down into the raw data and show you the granular details of your estate – making it simple to understand your data evidence.

The Focus Service Portal has been created to optimise the value of data collated and held in the various SAM products we offer across our platform. Furthermore, FSP makes your data accessible and meaningful to any business unit or department involved in the SAM process.

With this in mind, FSP introduces personas to suit the needs of different stakeholders within your organisation – from the CEO to the IT Manager. Each stakeholder can personalise their dashboard so the reports they need are at their fingertips.

CEO

As CEO, you require the headline figures of your organisation's financial exposure and licence compliance risk available to you in a quick to digest format - whenever you need. Traditional SAM reports, via a spreadsheet, can be cumbersome and require time spent by the IT team to produce.

License Dashboard Portal changes all of that.

Your customised dashboard view takes information directly from your License Manager SAM tool and presents a clear, point in time, overview of your organization's licensing status. No more spreadsheets, no more wordy explanations.

With FSP, you are in control of your organisation's software usage. As well as presenting the headline figures, FSP allows you easily to drill down into any of the licensing and risk areas, giving you the granular detail that may be required in some cases, but stripping away all the background noise usually associated with software management data.

FSP is available to you 24/7 via your workstation, tablet or smartphone - so you have the up to date information to hand whenever you need, freeing up your IT team from producing SAM reports.



CEO/Director's Dashboard

WHAT'S IMPORTANT TO YOU?

- Competitive advantage
- Reputation
- ROI on IT assets
- Business efficiency
- Asset governance
- Maximising asset consumption
- Business profitability
- Cost minimisation
- Financial control

Focus Service Portal displays all the information you need to ensure your organisation is optimising all investments while growing effectively.

'C-Level involvement is critical to a SAM programme's success. Not only does it enable them to grasp the full cost of existing investments to allow for cost optimisation, it provides accurate information for future investments.'

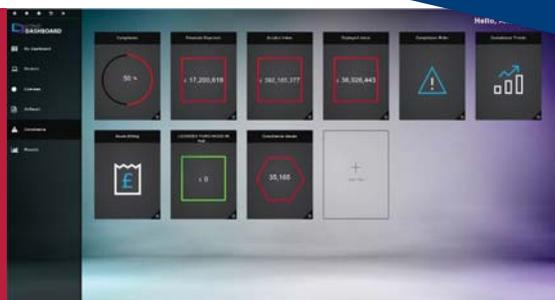
Finance Manager

As Finance Manager, you already ensure your organisation is making the most of its spend on software licensing. But as business reliance on software infrastructure continues to grow, spend is increasing on licensing, cloud, virtual machines, data centre and vendor audits, putting increased pressure on your IT budget.

With a shift towards Software-as-a-Service delivery, it is now more important than ever to ensure full visibility of your software spend. Can you tell at-a-glance the value of your deployed or surplus software?

FSP ensures you remain in control of all aspects of your software estate. Not only can you ensure you never purchase an unnecessary licence again, you can also mitigate the risk of expensive vendor audits by having a clear, up to date view of your compliance status.

FSP will give you a clear and concise view of the data you need, specific to your role as Finance Manager.



Finance Manager's Dashboard

WHAT'S IMPORTANT TO YOU?

- Monitoring and adherence to vendors T&Cs
- Best commercial arrangement
- Track anniversary of software renewals
- Ability to manage cross charge requirements
- Monitor and control of SLAs
- Maximise annual cost savings
- Achieving purchasing licence agreements
- Proactive notifications of pending renewals

Focus Service Portal displays all the information you need to ensure your organisation has no unexpected costs while remaining compliant.

Software Asset Manager

As SAM Manager, you see the value of clear, concise licensing and compliance data, especially when it comes to knowing your Effective Licence Position (ELP) at a moment's notice or reporting to the boardroom on your organisation's current status.

Does your current SAM technology allow you to view and report in seconds your current licence and compliance status, while at the same time allowing you to drill down into granular detail on all aspects of your software estate including Azure Billing?

FSP gives you this view, whenever and wherever - as it's fully accessible from desktop, tablet and smartphone. You can show real value from your software asset management, demonstrating a compliance trend analysis, protecting against compliance risks and ensuring that surplus software is kept to a minimum. With a clear view of software metering, you gain accurate and useful information to help your organisation make the most of its software estate.



SAM Manager's Dashboard

WHAT'S IMPORTANT TO YOU?

- Clear understanding of IT estate
- Product standardisation
- Reduction in wasted time
- Adherence to good asset governance
- Comply with mobility & business continuity rules
- Control the provision of cloud-based solutions
- Timely project delivery
- Visibility and control of virtual server environment

Focus Service Portal displays all the information you need to balance the equation between what is installed across your environment and what you are entitled to use.

IT Manager

As IT Manager, you have a long list of responsibilities, not least ensuring business critical infrastructure is secure, running smoothly and delivering a return on investment.

You need to know what is deployed across your network, how this is being used, who is using what and the status of every device in use. Having this visibility is even more critical if you are planning on shifting your deployments to the cloud.

Software asset management goes far beyond simply ensuring your organisation is correctly licensed and minimising unnecessary spend. No viable cybersecurity strategy is complete without a clear view of all hardware and software assets deployed on your network.

Can you report in seconds the amount of physical and virtual devices you have across your network and are these running the latest and most secure software versions? Do you have visibility of users (staff or contractors) adding unauthorised software to your network? Furthermore, is this information presented in a way that can be easily distributed to key stakeholders and understood without need of a commentary from the IT team?

FSP gives you exactly this option, presenting you with the detailed information you need and adding value to your existing SAM processes.



IT Manager's Dashboard

WHAT'S IMPORTANT TO YOU?

- Security across the entire IT environment
- Understanding what IT assets are being utilised
- Ensuring all employees are on the same versions of software
- Mass deployments run smoothly
- Track and manage all IT assets
- Re-harvest software that is no longer being used
- Re-allocate devices that aren't being used
- Moving to the cloud and introducing new technologies as simply as possible

Focus Service Portal displays all the information you need to ensure your IT environment is secure and being utilised effectively.

Azure Billing Dashboard

Introducing the new Focus Service Portal app designed to keep you fully up to date with all Azure usage and billing - including alerts for any service overage.

This is a hugely important addition to our current apps and reports within FSP that offer full visibility of your compliance and usage for your entire estate within a single centralised view - all enabled by our platform's ability to consolidate discovery data from multiple sources in one place.

Designed to further enhance the user experience and provide you with full estate visibility anytime from any device.

All granular Azure Portal data can be viewed through our own BI charts and graphs. FSP can also show the potential shortfall if the consumption continues at the current rate in a year's time - as well as critical alerts for service overage.

Key Features

- Monitor your Azure Cloud applications within Focus Service Portal
- Report Azure platform consumption
- Manipulate data and save customised reports
- Monthly trends/consumption analysis
- Pull data from Azure portal on scheduled exports
- See complex cloud usage in a single, unified visual view
- View all your applications in one centralised view
- Export consumption reports from within Focus Service Portal



New! Azure Billing Dashboard



Take Control

So, whether it's to provide a high-level view of your organisation's whole IT asset landscape to understand the number of live endpoints from an IT security perspective, or to provide your SAM Manager with the ability quickly to review your compliance position – all the information is at hand.

The Focus Service Portal also supports the more traditional requirements of Software Asset Management (SAM) and, through our highly-interactive GUI, the application provides detailed information such as Effective Licence Positions, software utilisation, entitlement/procurement record reporting, hardware specification/configuration detail – and now, Azure usage and billing!

By using Focus Service Portal, data can be shared seamlessly and securely across your organisation to deliver proactive risk management and control.

Ideal for Managed Services & Outsourced IT

The Focus Portal is perfect when the responsibility for software licence management is shared between internal and external staff, such as a Managed Service or Outsourced IT contract.

With the Focus Service Portal, regardless of where the main License Manager database resides, all authorised parties have instant access to the information they need to monitor and meet Service Level Agreements.

ARE YOU READY TO LEARN MORE?

For further information and indicative pricing, contact a member of our SAM Team today on:

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