CLOUD ECONOMICS

Designed to assist you gain clarity of your current environment, potential migration pathway and efficiencies which can be experienced by moving into the cloud.

The challenge facing many IT departments today is how to modernise their data centre environments and benefit from the transformational capabilities of the cloud. Many are asking questions like; what VM’s and applications can move to the cloud? What benefits will be experienced by moving them to the cloud? What is the most effective method of migrating to the cloud? What are the costs of moving or partially moving and hosting my environment in the cloud? What will the licensing impact be of the migration? How do I even start getting these answers and will it cost me a fortune to do so?

With the realisation that cloud-based architecture is here to stay and can even be critical for current or future growth plans, many organisations need to develop a clear strategy, understand what they have and plan for the future. To help you do so Phoenix have developed our Cloud Economics package. This free of charge package is designed to help you understand the economic benefits which can be experienced from migrating into the cloud and how this migration can unlock your potential to benefit from areas such as Artificial Intelligence (AI), Machine Learning (ML), Bots and the Internet of Things (IoT).

THE OFFERING

Our Cloud Economics package is delivered utilising our Surveyor Programme. This programme leverages a combination of tools (both Microsoft native tools and 3rd party tools i.e. Movere), manual processes and collaborative discussions to develop a thorough understanding of your current licensing entitlement, application estate and infrastructure environment as well as your current pain points and long-term IT strategy. This is delivered in a non-invasive manner and has minimal impact upon your organisations network and environment.
Following this, Phoenix will produce a report detailing the following:

- Assessment of your existing infrastructure and workloads with description of findings
- Cloud Feasibility Analysis
  - PaaS Recommendations
  - VM Instance Recommendations
  - Storage Recommendations
  - Networking Recommendations
- Cloud Migration Recommended Strategy
  - Projected TCO and Cloud Costings
  - Comparative On-Premise Costings
- Software Asset Management Analysis
  - SAM Strategy Recommendations
  - Microsoft Entitlement Report
  - Analysis of Entitlement Transitions
  - Process and Policy Recommendations
- Detailed deployment pre-requisites and recommended next steps

AGENDA
To ensure that the programme is delivered as effectively as possible Phoenix will set up a call between the Lead Technical Consultant and your organisation prior to going on site. This is to ensure that the engagement is delivered as efficiently and effectively as possible.

STAGE 1 - ONSITE
Kick off the programme
Discuss your current environment and future plans
Ensure any pre-requisites are met prior to discovery
Begin discovery exercises

STAGE 2 - OFFSITE
Complete discovery exercises
Collate the data generated during discovery

STAGE 3 - ONSITE
Present the report
Discuss next steps
Sign off the report

GET INVOLVED
If this sounds of interest to you, let’s talk and see how your organisation can benefit from migrating into the cloud.
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*There is no additional cost to run the tool for the 30 days.*