



# EXPLORER



If you are at a cross roads with your current infrastructure and want to ensure that any future investment is going to be the correct one as you move towards a more digital delivery of services, then our free of charge Explorer Assessment is perfect for your organisation.

Following an initial Discovery Workshop, which covers not only your existing hardware and technology, but also touches on your organisations future plans and aspirations, our Solution Specialists provide an outline of various real-world routes open to you. Typically, we are able to provide overviews of similar solutions we have implemented for comparable organisations with the various merits and pitfalls outlined, all while ensuring the solutions discussed meet with your organisations budgets.

To ensure that future data centre decisions are sound and that any investment into new hardware or cloud services are right for your organisation, it's important to undertake a technical investigation into current usage. By usage, we mean what current compute, networking and storage requirements are needed to run your organisations applications and services. We typically find that what is needed is often quite different from your current capacity or peoples' anticipations of future requirements.



As part of this two-day assessment, Phoenix Solutions Specialists run a non-intrusive data collection toolset on your environment called Live Optics, to collect data about current compute and storage usage. Following this data collection exercise, we will formulate the output into a report which can be used to accurately present future options for your organisation along with solution costing to allow more accurate strategy conversations which assist with business case generation. Obviously in today's world, these cover on-premise, hybrid and full cloud options as well as Software Defined and Hyper-Converged Infrastructure (HCI) data centre technologies should we find these applicable to your organisation



#### **DISCOVERY WORKSHOP**

Face-to-face workshop to review the existing infrastructure and technology resources you have

#### **BUSINESS STRATEGY**

Discussion around your organisations future aspirations to ensure that Phoenix understand your organisations forward plans and make sure that recommendations are aligned

#### **DATA COLLECTION**

Deployment of Live Optics toolset and the collection of data for the assessment

#### **ASSESSMENT REPORT**

Production of the Assessment Report using the information collected in the workshops and the data collected by the Live Optics toolset

#### **PRESENTATION OF FINDINGS**

Workshop session to present findings, strategy options and solution costings to enable your organisation to make technology decisions to support future business transformation strategies

### **GET INVOLVED**

If this sounds of interest to you, let's talk and see how the Phoenix Software Explorer Assessment can help you.

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