



**JRF** JOSEPH ROWNTREE FOUNDATION

## CUSTOMER CASE STUDY

# JOSEPH ROWNTREE FOUNDATION

Joseph Rowntree Foundation creates impact in the community by providing more people with care as a result of saving money with their move to Microsoft Azure

As an independent social change organisation working to solve UK poverty, Joseph Rowntree Foundation identified that their ageing infrastructure didn't provide a platform to enable the organisation to change. This meant that they needed to move to a new internal IT infrastructure that could respond to the varying demands of a modern digital workplace and be one that is both secure, stable and simplified.

Joseph Rowntree Foundation engaged with Phoenix to look at the possibilities and what would deliver impact to the entire organisation and drive it forward. This started with a Surveyor 360 assessment from Phoenix which identifies the appropriate mix of on-premise, hybrid or cloud workloads and helps plan for your future growth.

### Industry

- Housing Sector

### User Numbers

- 320

**"Cost cutting was not the key driver, but it has become one of the outcomes of what we're moving to. Roughly, there is a 50% saving in certain areas of our current IT expenditure by moving to the cloud – so we get more for less. For every £1,000 saved in IT that's potentially 2 weeks' worth of people being within one of our care homes. So, the more effective we are at spending our cash the better it is for the community as a whole."**

Andy Veale  
Director of Technology and Change  
Joseph Rowntree Foundation

"One of the reasons that Joseph Rowntree were looking at the cloud was that Phoenix were helping them to reduce their carbon footprint within the eco-system of the world. The systems that you need on-premise, such as the air conditioning and power, you're removing to a central organisation that's managing it for you."

Jacob Neil  
Cloud Solution Specialist  
Phoenix

Phoenix's unique Surveyor 360 is made up of the following modules and provides a rounded perspective to base business and technical decision on:

- Infrastructure Assessment
- SQL and Data
- Backup, Continuity and DR
- Security
- DevOps

Following Surveyor 360, the decision was taken to make the move to Microsoft Azure as it fitted hand in glove with their requirements. Not only would it reduce the risk and cost to the organisation and enable IT to deliver changes, but it would also remove the barriers that their ageing infrastructure were starting to bring.

"Joseph Rowntree are a great blueprint for other Housing Associations to learn from as they look at what digital transformation means to them."

Dan Clipston, Account Manager, Phoenix

Working in partnership with the Joseph Rowntree Foundation, we have been able deliver the following to help with their end-to-end Microsoft cloud requirement:

- Infrastructure migration to Azure
- Use of Microsoft Business Value Programme to showcase and implement Microsoft 365
- Engaged with Joseph Rowntree Foundation to review Dynamics 365 as a replacement for their Housing Management System
- Optimise licences to maximise savings and ensure compliance
- Built upon cloud deployment to explore advanced workloads such as IoT, AI and Machine Learning in the context of a 'Smart Region' initiative
- Enable a more mobile workforce and identified savings for Joseph Rowntree Foundation to invest in core services
- Allow the organisation to deliver organic growth

Watch the Joseph Rowntree Foundation story by clicking here <https://youtu.be/yGlbISM6MYc>

## TRUE PARTNERSHIPS. REMARKABLE OUTCOMES.

To find out how we can work together to assist your organisation modernise and enable your workforce, students and citizens, contact the Phoenix Team:

01904 562200

[hello@phoenixs.co.uk](mailto:hello@phoenixs.co.uk)