

WHY AVS?

Azure VMware Solution (AVS): seamlessly combine your VMware environment with Azure to advance your journey to the cloud and get the most out of your VMware investment.

In response to the Covid-19 pandemic, digital transformation in the public sector accelerated, leading many organisations to move legacy applications designed to work on an in-house infrastructure to the cloud. And while this modernisation has undoubtedly benefited the sector, challenges such as skills, budget, and time can create barriers to rapidly deploying the technology needed – an ability which is vital in the current hybrid working environment.

Microsoft's Azure VMware Solution (AVS)* has been created specifically to unite the benefits of VMware and Azure to deliver greater productivity and utilisation of investments by integrating workloads virtualised on VMware technology into the Azure cloud platform.



Migrating to the cloud enables your organisation to accelerate and innovate to meet technological demands with ease.

AVS allows you to:



Manage your current environments using familiar VMware tools and deploy a modern, connected, and efficient transformation without the need to hire expertise or upskill.



Modernise your business continuity and disaster recovery strategy and reduce your data centre footprint.

AZURE IS THE BEST CLOUD FOR YOUR VMWARE WORKLOADS



More than **\$1 billion** invested annually by Microsoft in cyber security research and development



More than **3,500** dedicated data security and privacy experts employed by Microsoft



Almost **100** global certifications held by Azure – more than any other cloud provider

THE BENEFITS OF AVS



Obtain scale, automation, and fast provisioning for your VMware workloads on global Azure infrastructure



Maximise your existing investments in VMware skills, tools, and products, including vSphere, vSAN, and vCenter, and save IT costs



Modernise your VMware workloads with native Azure management, security, and services



Utilise the benefits of Azure for your Microsoft Windows and SQL Server workloads

WHAT YOU CAN ACHIEVE WITH AVS



DATA CENTRE FOOTPRINT REDUCTION

With a one-off redeployment of your VMware-based virtual machines, you can consolidate and reduce your data centre footprint. Effortlessly move your vSphere-based workloads to Azure without disruption or having to change the underlying vSphere hypervisor, while providing automation, scalability, and availability.



DISASTER RECOVERY AND BUSINESS CONTINUITY

Use a VMware stack deployed in Azure as a primary or secondary on-demand disaster recovery site for on-premise data centre infrastructure.



DATA CENTRE EXPANSION BASED ON DEMAND

Flawlessly and flexibly expand or augment data centre capacity – and adjust your costs – on-demand for short periods of time.

APPLICATION MODERNISATION

Tap into the Azure ecosystem to modernise your applications without having to rebuild your VMware-based environments.

FAST-TRACK YOUR ORGANISATION'S DIGITAL TRANSFORMATION

As Microsoft's UK Partner of the Year 2021, we're the public sector's partner of choice to support digital transformation.

Discover the options available to you with our AVS assessment and successfully bring your organisation's digital strategy to life with the right technology.



2021 Partner of the Year Winner United Kingdom

DISCOVER MORE

► www.phoenixs.co.uk/avs-assessment

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